## **Financial Institution List**

Central Jersey Housing Resource Center (908) 446-0036

## (FOR INFORMATIONAL PURPOSES ONLY-PLEASE CONTACT BANKS FOR PREVAILING RATES/DATA)

All of these lenders are or have been financial contributors to the Central Jersey Housing Resource Center. You are not restricted to these financing options.

You can also check with credit unions, mortgage companies or government programs.

CJHRC has made every effort to provide you with the most current and accurate information. CJHRC cannot be held responsible for inaccurate, misinterpreted or outdated information contained herein.

| Financial<br>Institution            | Mortgage<br>Rep.                             | Phone<br>Number | Application<br>Fee   | Down<br>Payment   | Private<br>Mortgage<br>Insurance                                      | Special 1st Time<br>Homebuyer<br>Program or<br>Low/Mod<br>Income Program | Down Payment or<br>Closing Cost<br>Grant Offered by<br>Lender        | FHA<br>Product | Additional<br>Information                                    |
|-------------------------------------|--|-----------------|--|---|---|--|--|----------------|--|
| Advisors<br>Mortgage<br>Group, LLC  | Nicholas<br>Rosetti                          | 609-320-7560    | \$895 application fee<br>\$430 appraisal fee<br>(above fees paid at closing)<br>\$150 credit check           | 3%<br>Can be a gift<br>or grant   | Yes If less than 20% down payment                                     | Yes  | Yes<br>NJHMFA First<br>Time Buyer                                    | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing |
| Affinity<br>Federal Credit<br>Union | James<br>Goodman                             | 908- 860-7120   | No application fee<br>\$495 appraisal fee<br>\$45 credit check fee   | 3%<br>Can be a gift<br>or grant   | Yes If less than 20% down payment                                     | Yes  | Yes<br>NJ Community<br>Capital grant                                 | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing |
| Bank of<br>America                  | Michelle<br>Brown<br>(NMLS<br>ID#<br>588929) | 732-917-7685    | No application fee<br>Appraisal fee based on<br>property type<br>\$72.88 credit check                        | 3%<br>Can be a gift<br>or grant   | Yes   | Yes  | Yes<br>Community<br>Homeownership<br>Commitment<br>Down Payment      | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing |
| Chase<br>Last updated 2/15/24       | Valerie<br>Molnar                            | 732-406-9514    | No application fee   | 3% Can be a gift or grant - depends on program  | Yes   | Yes  | Yes<br>Dream Maker   | Yes            | Call for more information                                    |
| Citizens Bank                       | Richard<br>Matos                             | 973-687-0993    | No application fee;<br>Appraisal fee (approx. \$540)<br>Credit Check fee (approx.<br>\$18/person) will apply | 3%-credit score<br>is above 700;<br>1% must be<br>own money;<br>cannot be a<br>gift/grant | No  | Yes  | Yes Destination<br>Home Mortgage<br>& NJHMFA<br>First Time Buyer     | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing |
| Columbia<br>Bank                    | Paula<br>Matias                              | 201-726-2214    | No application fee, appraisal fee or credit check fee  | 3%<br>Can be gift or<br>grant   | No<br>Not required<br>with purchases<br>at or greater<br>than LTV 80% | Yes  | Yes Access Homeownership; Advancing Access & Homebuyer Dream Program | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing |

| Financial<br>Institution                 | Mortgage<br>Rep.  | Phone<br>Number              | Application<br>Fee  | Down<br>Payment  | Private<br>Mortgage<br>Insurance   | Special 1st Time Homebuyer Program or Low/Mod Income Program | Down Payment<br>or Closing Cost<br>Grant Offered<br>by Lender           | FHA<br>Product | Additional<br>Information   |
|--|---|------------------------------|---|--|--|--|---|----------------|---|
| Financial<br>Resources<br>FCU            | Bill<br>Panayote  | 908-210-6503                 | No Application fee<br>\$495 and up Appraisal fee<br>\$0 credit check fee  | 0%<br>Can be a gift  | Yes<br>For loans with<br>less than 20%<br>down                           | Yes  | No  | Yes            | Can offer loans for<br>age restricted<br>low/mod properties<br>(55+); but cannot<br>offer loans for Mt.<br>Laurel (low/mod)<br>deed restricted<br>housing |
| Fulton Bank<br>of NJ                     | Robert<br>Davis   | 973-945-6609                 | No Application fee Appraisal fee varies by product \$45 est. credit check fee (per person)                            | 0%-20% Depending on product 6% can be a gift; grant % depends on grant terms | No   | Yes  | Yes<br>Closing Cost<br>Assistance<br>Program<br>(CCAP)                  | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing  |
| Jersey<br>Mortgage<br>Company            | Monica<br>Ospia-<br>Rodriguez<br>(NMLS<br>ID#<br>1260755) | 908-531-6544                 | \$1,445 application fee<br>(includes the credit check)<br>\$550 appraisal fee   | 3-5%<br>Can be a gift<br>or grant  | Yes  | Yes  | No  | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing  |
| Kearny Bank                              | Jacqueline<br>Gibbs                                       | 973-332-0905                 | \$725 application fee (waived<br>at closing; includes appraisal<br>and credit check fee)                              | 5%<br>(3% can be a<br>gift)  | Yes If less than 20% down payment  | Yes<br>(FTHB<br>program pays<br>PMI)                         | Yes<br>Homebuyer<br>Dream Program<br>& NJ<br>Community<br>Capital Grant | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing  |
| Lakeland<br>Bank<br>Last updated 2/15/24 | Luis<br>Pachon  | 908-472-4697                 | \$295 application fee (no fee<br>on FHA CRA loan)<br>\$500-\$600 appraisal fee<br>\$31.50 credit check fee            | 3%-3.5%<br>Can be a gift   | Yes (no PMI required with Home Start Loan Product)                       | Yes  | Yes Buyers Advantage & Homebuyer Dream Program                          | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing  |
| M&T Bank                                 | Lenworth<br>Johnson<br>David<br>Henry                     | 516-425-8009<br>862-237-3746 | \$250 application fee<br>\$550-\$610 appraisal fee<br>based on property type<br>\$66 credit check fee per<br>borrower | 3% Can be a gift or grant Ask for details of other products                  | No for M&T<br>Home Starter<br>Yes<br>If less than<br>20% down<br>payment | Yes  | Yes<br>M&T Grant &<br>Homebuyer<br>Dream Program                        | Yes            | Call for more information.  |

| Financial<br>Institution              | Mortgage<br>Rep.                         | Phone<br>Number              | Application<br>Fee   | Down<br>Payment   | Private<br>Mortgage<br>Insurance        | Special 1st Time Homebuyer Program or Low/Mod Income Program         | Down Payment<br>or Closing Cost<br>Grant Offered<br>by Lender | FHA<br>Product | Additional<br>Information                                    |
|---------------------------------------|--|------------------------------|--|---|---|--|---|----------------|--|
| Magyar Bank                           | Richard<br>Stevens                       | 888-990-2265<br>X147         | \$450 application fee<br>\$450-\$550 appraisal fee<br>which includes the credit<br>check | 5%<br>(3% can be a<br>gift)<br>10% to avoid<br>PMI      | Yes<br>If putting down<br>less than 10% | Yes<br>Call for details  | Yes<br>Homebuyer<br>Dream Program                             | No             | Can offer loans for<br>Mt. Laurel deed<br>restricted housing |
| Millenium<br>Home<br>Mortgage,<br>LLC | Joseph<br>Galayda<br>Thomas<br>Galayda   | 908-233-6610<br>908-233-6610 | \$350 application fee<br>\$600 appraisal fee<br>Includes credit check fee                | 3%<br>Can be a gift<br>or grant                         | Yes If less than 20% down payment       | Yes  | Yes<br>NJHMFA First<br>Time Buyer                             | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing |
| Ocean First<br>Bank                   | Troy Ewen Tom Vogel                      | 609-276-9556<br>732-939-2025 | \$525 application fee<br>\$485 appraisal fee<br>\$67.50 per borrower credit<br>check fee | 3%<br>Can be a gift<br>or grant                         | No                                      | Yes  | Yes<br>(Lender credit)  | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing |
| NewRez<br>Home Loans                  | Michelle<br>Campbell                     | 908-507-9545                 | No application fee<br>\$550 appraisal fee<br>Credit check fee paid at<br>closing (\$175) | 0% depending<br>on program<br>Can be a gift<br>or grant | Yes If less than 20% down payment       | Yes  | Yes<br>NJHMFA First<br>Time Buyer                             | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing |
| Peapack-<br>Gladstone<br>Bank         | Amaro<br>Pereira<br>Carolina<br>Rozewski | 908-334-8789<br>908-306-4272 | \$500.00 application fee<br>\$525 appraisal fee<br>\$47 credit check fee per<br>borrower | 5% (no PMI)<br>3% (with PMI)<br>2% gift;<br>2% grant    | 5% with no PMI<br>3% with PMI           | Yes (Affordable Housing Program does not require mortgage insurance) | Yes<br>Homebuyer<br>Dream Program                             | No             | Can offer loans for<br>Mt. Laurel deed<br>restricted housing |
| PNC<br>Bank                           | Camille<br>Sanchez<br>Jeff<br>Shapiro    | 551-221-0051<br>908-310-6347 | \$1,180 application fee<br>\$614 appraisal fee<br>\$132.00 credit check fee              | 3-5%<br>Can be a gift<br>or grant                       | No<br>with 3% down<br>payment           | Yes  | Yes<br>PNC Grant  | Yes            | Can offer loans for<br>Mt. Laurel deed<br>restricted housing |

| Financial<br>Institution                                | Mortgage<br>Rep.   | Phone<br>Number                       | Application<br>Fee   | Down<br>Payment  | Private<br>Mortgage<br>Insurance                 | Special 1st Time Homebuyer Program or Low/Mod Income Program | Down Payment<br>or Closing<br>Cost Grant<br>Offered by<br>Lender | FHA<br>Product                                    | Additional<br>Information   |
|---|--|---------------------------------------|--|--|--|--|--|---|---|
| Somerset<br>Regal Bank                                  | Dan<br>Iannucci<br>Neil Viotto   | 908-917-7326<br>732-560-1700<br>X5241 | \$450 application fee<br>\$400 appraisal fee (includes<br>the credit check fee)  | 10%<br>5% can be a<br>gift or grant                            | Yes  | Yes  | No   | No  | Can offer loans for<br>Mt. Laurel deed<br>restricted housing      |
| TD Bank   | Jack<br>Granger<br>Ralph<br>Bosolet                                    | 973-903-3252<br>917-803-2735          | No application fee<br>\$500-\$600 Appraisal Fee<br>based on property type<br>\$59/borrower credit check<br>fee                 | 3%<br>Can be a gift<br>or grant                                | Depends on<br>mortgage<br>product                | Yes  | Yes<br>TD Home<br>Access   | Yes   | Can offer loans for<br>Mt. Laurel deed<br>restricted housing      |
| The<br>Bank of<br>Princeton                             | Terry<br>Carusone  | 609-681-5190                          | \$850 application fee Appraisal fees vary \$90.00 credit check fee (joint)   | 5%<br>Can be a gift<br>or grant                                | Yes<br>If less than 20%<br>down payment          | Yes  | No   | No  | Contact Terry<br>Carusone for details                             |
| The Provident<br>Bank                                   | Amilcar<br>Freire  | 732-735-8517                          | \$995 application fee<br>\$510 appraisal fee<br>\$53.00 credit check fee   | 3%<br>Cannot be a<br>gift or grant                             | Yes<br>If less than 20%<br>down payment          | Yes  | No   | No  | Does not offer loans<br>for Mt. Laurel deed<br>restricted housing |
| Tomo<br>Mortgage,<br>LLC                                | Kyle Clark<br>(Loan Advisor)<br>Jack King<br>(Pre-Approval<br>Advisor) | 512-265-7109<br>253-270-1693          | No application fee<br>\$650 appraisal fee<br>\$50 credit check fee per<br>customer   | 3%<br>Can be gift or<br>grant                                  | Yes  | Yes  | \$2500<br>Tomo Low<br>Income Grant                               | Yes   | Can offer loans for<br>Mt. Laurel deed<br>restricted housing      |
| Valley Bank   | Lisa Haydon<br>David<br>Debonis  | 973-769-8652<br>973-207-6500          | \$495 application fee (possible credit at closing) Appraisal fee (varies) \$0 for initial credit report (other fees may apply) | 3-5% 2-4% can be a gift or grant (1% must be borrower's funds) | No for<br>Community<br>Advantage CRA<br>Mortgage | Yes  | Yes<br>Homebuyer<br>Dream Program                                | Yes-  | Can offer loans for<br>Mt. Laurel deed<br>restricted housing      |
| Wells Fargo<br>Home<br>Mortgage<br>Last updated 2/15/24 | Michael<br>Lomio   | 201-919-2692                          | No application fee   | 3%<br>Can be a gift<br>or grant                                | Discuss with<br>Home Mortgage<br>Consultant      | Yes  | Yes  | Yes,<br>USDA,<br>FHA and<br>VA loans<br>available | Call for additional<br>details                                    |